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Warning: Turbulence Ahead



"The world is becoming turbulent faster than most companies are becoming resilient... few companies seem prepared for a world that is all punctuation and no equilibrium."

Gary Hamel

Back to the Future: Total Quality Management

In the 1980's American Business Leaders Maintained that Quality Was a Luxury and a Drain on Productivity

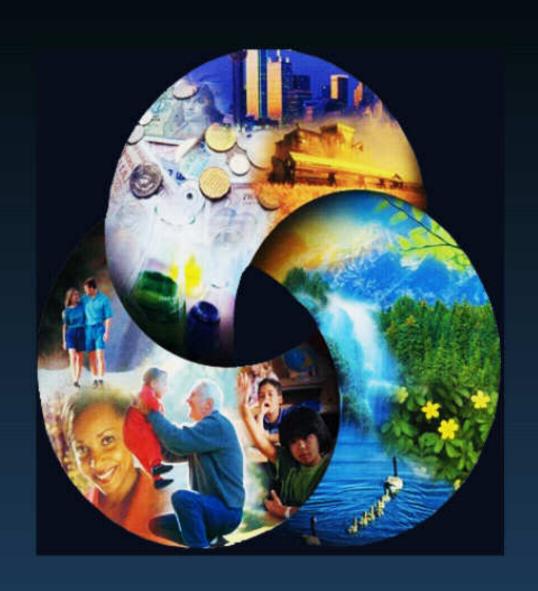


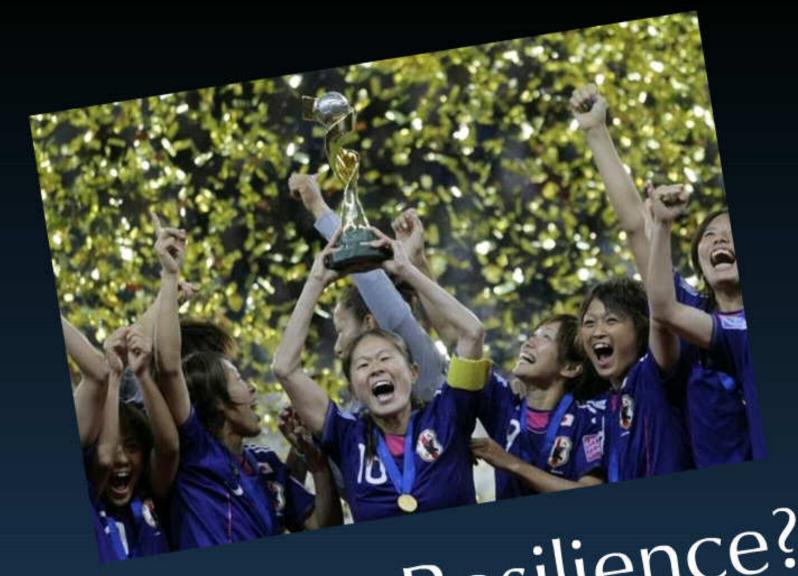
Until Total Quality Management...

The Japanese Made Quality the Competitive Differentiator By Turning Perceived Cost into Competitive Advantage



Resilience Is the New Total Quality Management





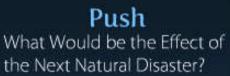
What Is Resilience?

Enterprise Resilience

	Functional (Sense, Respond)	Structural (Organize, Build)
Strategic (Robustness)	Adaption Innovation Transformation	Fortification Centralization Diversification
Operational (Continuity)	Recognition Resistance Recovery	Redundancy Flexibility Security



What's Driving the Demand for Resilience?





Pull
The Business Case

Push What Would be the Effect of the Next Natural Disaster?





PullThe Business Case

Most Costs Are Hidden



The Tip of the Iceberg Direct Costs of Injuries

- · Medical Costs
- Wage Indemnity
- Claims Administration Fees

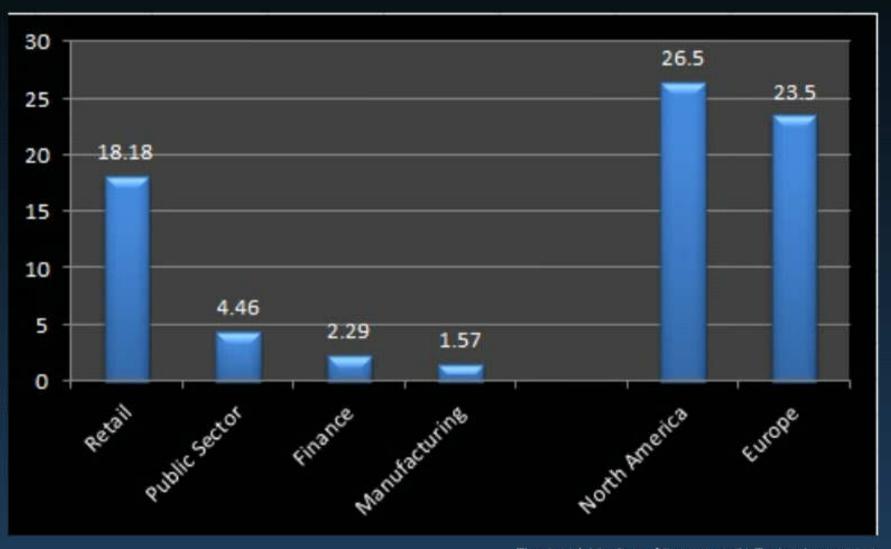
The Bulk of the Iceberg Additional Costs of Injuries

- · Damaged Equipment and Goods
- Lost Production and Quality
- · Process Interuptions/Yield Losses
- Replacement Labor/Overtime
- Damage to Customer Relations & Public Image

Business Benefits of a Strategic Approach to Resilience

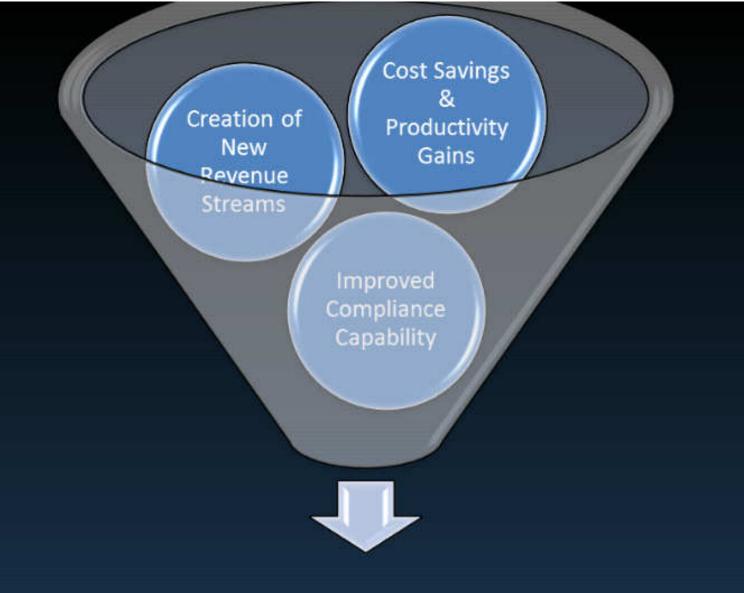


Total Annual Revenue Losses Caused by IT Downtime for Companies in North America (\$ billions)



Business Benefits of a Strategic Approach to Resilience





Improved Competitive Standing

Increased Confidence and Value for Customers, Employees, Shareholders, and Community

Innovation at Waste Management



Transforming Security into a Strategy for Resilience

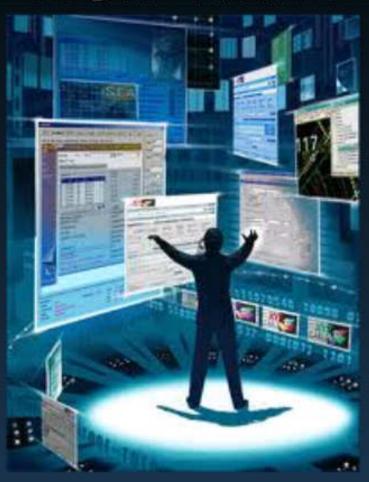
Old Think



Old Think



New Think



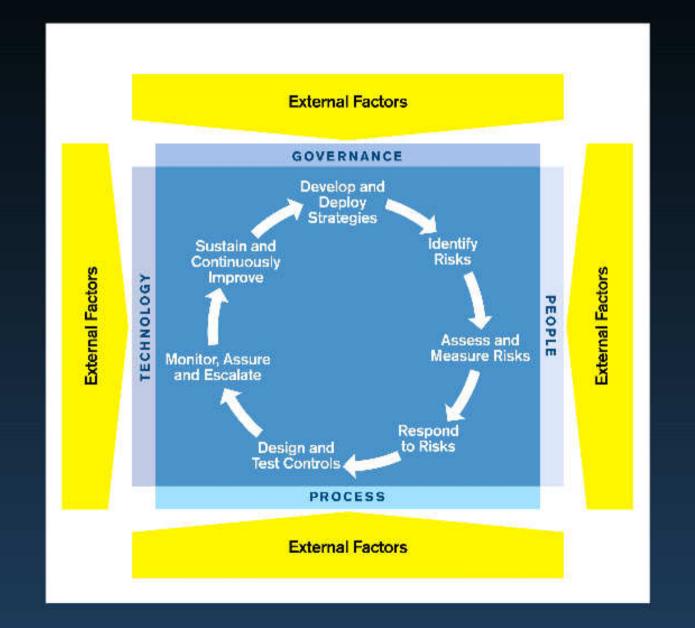
Five Phases to Being Resilient



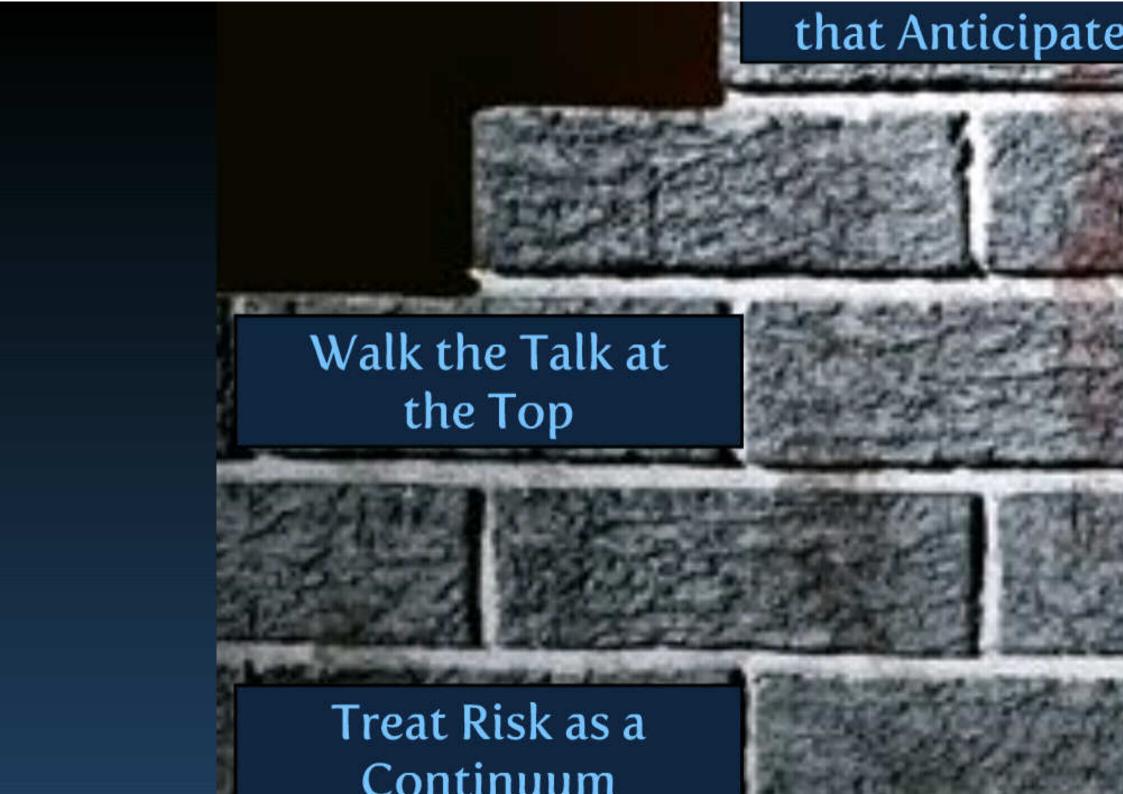
Building Resilience and Competitiveness

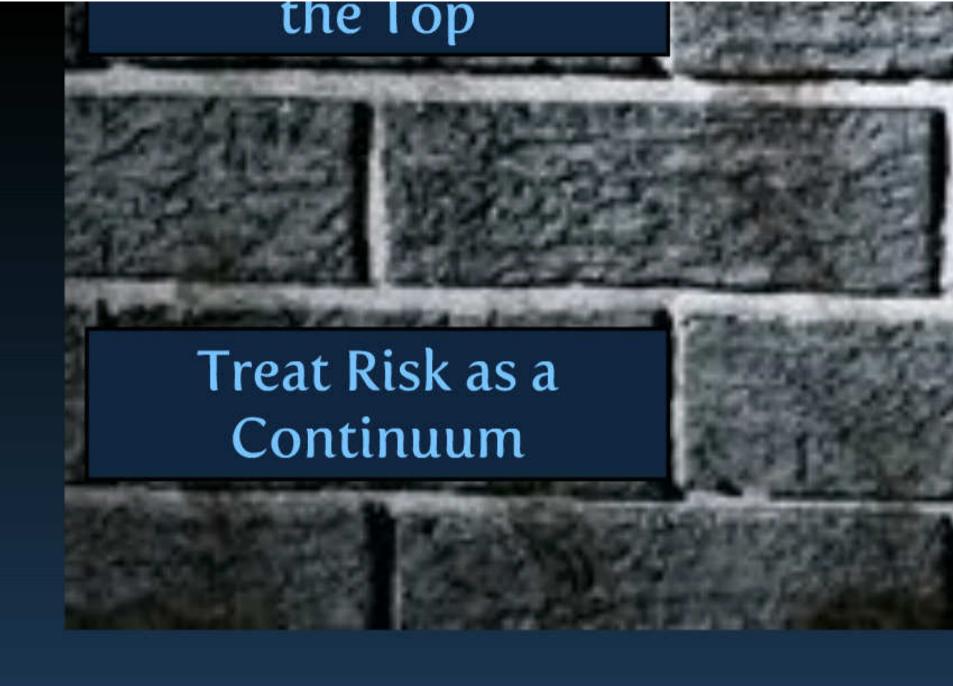


Create a Resilient Framework









The Risk Continuum

Revenue Preservation Avoid Prevent Respond Deter Recover **EMERGENCY PREPAREDNESS BUSINESS CONTINUITY** We think of emergency preparedness as Business continuity, on the other hand, the plans and actions necessary to prevent, focuses on the plans and actions respond and recover from harm to people necessary to prevent, respond and and physical assets; focus on first 48 hours. recover from loss of revenue lines caused

by physical harm or other disruptions (including business disruptions).





Metrics - Measuring System Resilience



Utility

Life Cycle

Continuity

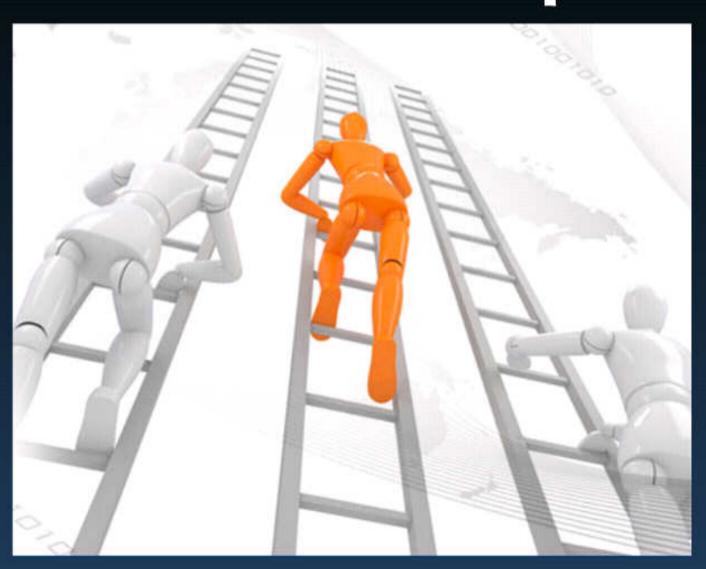
Environment

Social Responsibility

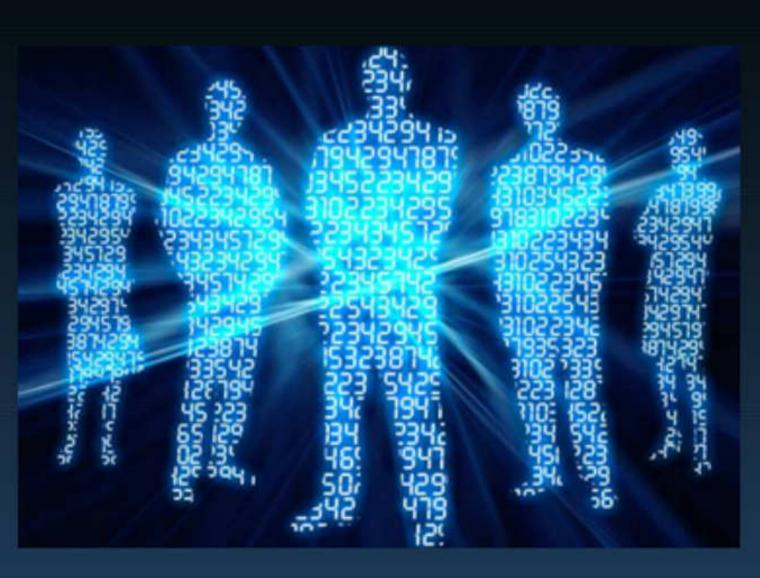




Next Steps



Businesses



Universities



Government





Resilience Is a Cultural Transformation that Requires Felt Leadership



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